

Inspirational Leadership & Performance Management

Ten well led people will easily outperform thirty who are badly led. The route to management excellence is to get people not only to do things willingly, but to do them whilst giving the very peak of their performance. This requires leadership skills. An inspired and motivated workforce is essential for any business that wants to outperform the competition. What kind of leadership do people respond to? People work for a manager they do their best for a leader. How can you improve the quality of leadership in your business?

Participants learn a range of skills that make people passionate about their jobs and skills, which win their commitment and have a positive effect on motivation and team performance.

Delegates will learn:

- ✦ How to move from management to leadership.
- ✦ How to analyse your leadership style.
- ✦ 8 steps to create a winning team.
- ✦ How to coach, delegate, support and motivate.
- ✦ How to communicate.
- ✦ How to use the leadership models.
- ✦ How to empower others.
- ✦ Negotiation skills.
- ✦ How to make decisions.
- ✦ How to set clear goals for self and others.
- ✦ How to introduce change.
- ✦ How to resolve people issues. Assertiveness.
- ✦ How to maintain effectiveness under pressure.

This Workshop is not about theory. It is about the practical, 'how-to' leadership skills you can take and apply tomorrow to inspire and motivate your people.

Management & Leadership

1 Day Course

Our recent client comments:

"Fantastic! 11/10"

"Excellent delivery methods"

"This workshop has been very valuable to me 10/10!"

"The whole course was 1st class!"

"The best trainer I have ever had, great knowledge"

"Excellent, trainer really good, delighted!"